

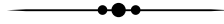


DOMAINE
TERRA VECCHIA



CLOS POGGIALE

The spirit of Corsican wines



*Since its takeover by Jean-François Renucci,
the largest estate on the “Ile de Beauté”
is cultivating excellence,
reflecting a new vision of winemaking.
This dynamic wine estate
is producing a contemporary range of wines
of remarkable precision*



JEAN-FRANÇOIS RENUCCI

A PERFECTIONIST IN THE VINEYARDS

Jean-François Renucci is a man of many talents: a tenacious hard working businessman but also a bon vivant who loves nature, agriculture and above all his native country.

Although he came from a family of island hoteliers, he decided to go into arboriculture rather than taking over the family business when his father died prematurely. He began by planting an orchard of peach and nectarine trees, later adding grapefruit and even organic artichokes. So purchasing his first row of vines was a natural extension to his fruit growing activity.



He then heard a rumour that Robert Skalli was looking to sell his Corsican wine interests due to a restructuring in his company. This included a huge 200 hectare wine estate, the largest in Corsica and next to Jean-François Renucci’s own vineyards. This was a heavenly spot but an extremely tough challenge for Jean-Francois to take on!

The deal was successfully sealed as Robert Skalli was very determined that his beloved estate should be sold to a Corsican.

Now Jean-François Renucci became a full-time vigneron, mastering each and every stage of the production of his wine.

The venture quickly became a great success as the following year his wines were awarded a shower of medals in top international wine competitions. Although his production was initially distributed by a wine cooperative, the domaine became commercially independent and started handling its own distribution in 2013 - a natural step forward in this success story!



CLOS POGGIALE & TERRA VECCHIA

2 CLIMATES CREATING A GREAT TERROIR
DEDICATED TO THE VINE

When Francis Skalli acquired the domaine in 1961 he immediately saw its potential and set his sights high! Terra Vecchia and Clos Poggiale are in the Costa Serena region on the east coast of Corsica, 6 km from Aléria on the road to Bastia. They stretch between the coastal "Etang Diana" and the Pianiccia foothills amongst wild olive, arbutus and mastic trees. An outstandingly beautiful location - a true Garden of Eden.

The present domaine, made up of Jean-François Renucci's original vineyards and the vines of the former Skalli estate, covers 200 planted hectares. There are two distinct types of wines corresponding to the two very different areas each with their own geology and climate.



TERRA VECCHIA,

(meaning « Ancient Lands » in Corsican), mostly lies on the edge of the Etang de Diana and its vineyards are classified IGP and AOP Corse. In the area nearest the sea, the poor, filtering, silt and sand soil and the obvious coastal influence are ideal for growing many native and international grape varieties: Nielluciu, Sciaccarellu, Vermentinu, Aromatique Biancogentile (an old local variety, far too often grubbed up in Corsica and replaced with Muscat but which Jean-François Renucci replants immediately). These all thrive alongside Merlot, Pinot Noir, Chardonnay, the Cabernets, Cinsault and Muscat of Alexandria.

This diverse range of varieties enables the crafting of numerous blends and produces a wide range of highly aromatic and refreshing wines.

CLOS POGGIALE,

classified AOP Corse, differs from Terra Vecchia in terms of its soils, which are deeper and made from granite and a type of red clay. It covers 30 hectares inland in the fold of the Plateau de Pianiccia. The air currents regulate the temperatures and help the grapes to ripen smoothly assisted by the beneficial influence of the Mediterranean. Here, the Syrah and Nielluciu for the red wine and the Vermetinu for the white wine, take on a denser more natural expression characterised by their minerality and the garrigue.



IN THE VINEYARDS

STRATEGIC DECISIONS
IN THE QUEST FOR EXCELLENCE

As soon as he took over the domaine in 2011, Jean-François Renucci made radical changes to achieve his vision of the wines he wanted to develop. 50 hectares, or a quarter of the vines, were grubbed up and replanted at a density of 5,200 plants per hectare, accurate to the millimetre thanks to GPS. Growing methods were reviewed to encourage deep rooting of the vines: tilling of the soil all year round, surgically precise pruning techniques imported from the great Italian vineyards, introduction of a flock of 150 sheep to graze and nourish the vineyards naturally, sustainable agricultural practice, redoing the trellises... these stringent requirements naturally produced very precise grape harvests which are either carried out manually as at Clos Poggiale or mechanically as at Terra Vecchia, a unique feature in Corsica. Harvesting is always done at night to bring the grapes to the winery in as fresh a condition as possible. Good wines are always the end result of a long process, Jean-François Renucci doesn't leave anything to chance!

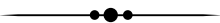


AN EFFICIENT WINERY

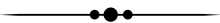
PRODUCING WINES
OF GREAT TECHNICAL PRECISION

Not only have there been major investments in the vineyards but also in the winery which has scarcely changed since the 60s. Of prime importance, thermo-regulation of the vats was one of the first changes with a complete redesign of a cooling system that is more modern and efficient. The impressive array of concrete tanks of varying sizes was kept for their excellent temperature retention but their lining was totally redone to help keep the juices pure.





*Using traditional wine making methods,
the wines benefited from the expertise of
Denis Dubourdieu,
the prestigious Bordeaux wine consultant,
a former leading specialist in white and rosé wines,
who added his own personal touch.*



A QUESTION OF STYLE

Terra Vecchia and Clos Poggiale... the two domaine brands are characterised by their own well defined style. Their identity comes from the intense expression of the grapes and their individual terroir. Most of these supple, delectable and easy drinking wines are aged in vats. The more full-bodied have had light and partial barrel ageing. However they are not lacking in complexity or concentration. Jean-François Renucci is adamant: the Corsican terroir should express itself totally honestly!





STÉPHANE DERENONCOURT

FOR A CLOS POGGIALE RED
UNIQUE, DISTINCTIVE, INSPIRED

We invited the renowned consultant Stéphane Derenoncourt to improve our Clos Poggiale red. Following his advice we have been able to improve our way of working, focusing on gentler environmentally friendly methods that produce full bodied, well balanced wine. We have worked to restore the appeal of the wine improving it while keeping its character. A higher quality Clos Poggiale AOP red that hasn't lost its personality.

CONVERSION TO ORGANIC VITICULTURE

ENVIRONMENTALLY FRIENDLY AND RESPONSIBLE DRINKING



Already using environmentally friendly methods (tillage, responsible agricultural practices, sheep grazing to control weeds etc.) the Estate embarked on converting to organic agriculture in October 2015. This has meant that the soil's natural fertility has been restored creating an environment in which the vines can flourish, without the use of chemical fertilizers and synthetic pesticides. The Estate has pledged to be part of a healthy environment which is also socially responsible. This transition to organic farming is the

logical next step in protecting the environment, the essence of the terroir and the search for a product with a strong local character. This process will take 3 years and the millésime 2018 will come out under the organic AB label. 47ha have been harvested in organic this year and 23ha are in 2nd year of conversion. But the millésime 2017 is already benefiting from all these improvements.

MILLÉSIME 2018

PROMISE OF A VERY GOOD MILLÉSIME

The millésime 2018 has been intense due to difficult growing weather conditions affecting the growing season. The abundant rain has favoured vegetation but also specific grapevine diseases. After a wet spring, the month of July and the beginning of August were hot and dry which encouraged things returning to normal. But frequent rainy spells in the second part of August and cool nights slowed down the ripening of the berries. This resulted in creating diversity that was complicated to manage but also surprising results. The white wines show a lovely freshness and fine density, the Vermentinu retaining its mineral structure. Le Biancu Gentile continues to surprise with its quality potential. The rosé wines consist of a broad palette from Niellucciu to Sciacarellu and including la Syrah we have obtained some extensive varied wines with aromas of tart red berries or floral with citrus aromas and ripe fruit. The red wines have been the challenge of the millésime, wait and lose everything or harvest and miss out, the primary concern was to do our best. The IGP wines are pleasant and subtle with ripe fruit. The character of the AOP wines will appear at the end of the ageing process, a search for the perfect expression of our terroir: a balance between elegance and the rusticity of nature. 2018 is also our first millésime in Organic Farming. After 3 years of work we are producing our first organic wines: an AOP White, Rosé and Rouge and an IGP Rosé.

Jean François Renucci



EPHEMERAL RESTAURANT

GASTRONOMIC EXPERIENCE
IN THE HEART OF THE VINEYARD

The Estate opened an ephemeral restaurant in the heart of the vineyard in July 2017. An enchanting setting, part sun and part shade with outstanding views over the vines and the Etang de Diana.

Our chef produces sublime results inspired by the island heritage, particularly using local seafood and haute cuisine techniques to present the very essence of Corsica in a meal. There are a thousand and one flavours to try accompanied by the wines from the Estate.

A chance to follow the advice of our chef to perfectly match food and wine.



PROJECTS 2018/2019

WINE TOURISM

After the opening last July of an ephemeral restaurant in the heart of the Estate, we are focussing on wine tourism together with the development of high end accommodation. We are also working on adapting a small winery to showcase our prestigious wines, for example Clos Poggiale and Cuvée Albaria. We are also planning a development for export to Northern Europe.



FLAGSHIP WINES

CLOS POGGIALE AOP CORSE

- ❖ **CLOS POGGIALE RED 2013**
Niellucci, Syrah



Albaria DOMAINE TERRA VECCHIA AOP CORSE



- ❖ **ALBARIA RED 2013**
made by Denis Dubourdieu
100% Niellucci
- ❖ **ALBARIA WHITE 2015**
made by Denis Dubourdieu
100% Vermentinu
- ❖ **ALBARIA ROSÉ 2015**
made by Denis Dubourdieu
100% Niellucci



EXCELLENT VALUE



Tention
by Renucci
IGP ÎLE DE BEAUTÉ

- ❖ **GRIS-ROSÉ WINE**
Merlot, Syrah, Niellucciu

2018 Collector Edition

DOMAINE TERRA VECCHIA
IGP ÎLE DE BEAUTÉ

- ❖ **TERRA VECCHIA RED 2015**
Niellucciu, Merlot
- ❖ **TERRA VECCHIA WHITE 2018**
Vermentinu, Chardonnay
- ❖ **TERRA VECCHIA ROSÉ 2018**
Niellucciu, Syrah





OUR ORGANIC WINES

DOMAINE TERRA VECCHIA
IGP ÎLE DE BEAUTÉ

- ❖ **TERRA VECCHIA ROSÉ 2018**
Niellucciu

DOMAINE TERRA VECCHIA
AOP CORSE

- ❖ **TERRA VECCHIA WHITE 2018**
Vermentinu
- ❖ **TERRA VECCHIA ROSÉ 2018**
Niellucciu, Syrah



CLOS POGGIALE
AOP CORSE

- ❖ **CLOS POGGIALE WHITE 2018**
100% Vermentinu
- ❖ **CLOS POGGIALE ROSÉ 2018**
100% Niellucciu





VARIETALS

DOMAINE TERRA VECCHIA
IGP ILE DE BEAUTÉ



- ❖ NIELLUCCIU
- ❖ SCIACCARELLU



- ❖ VERMENTINU
- ❖ BIANCU GENTILE
- ❖ MUSCAT



- ❖ NIELLUCCIU
- ❖ CABERNET-SAUVIGNON
- ❖ MERLOT
- ❖ PINOT NOIR



Taste the exoticism of Corsica

An invitation to discover exoticism, travel and sensory experience, our creation is an ode to our island, but also to all the islands of the world ...

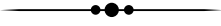
To make sure we offer the best of our terroir, fruit from the land steeped in tradition, with character and strong values, we have selected island grape varieties Niellucciu and Vermentinu whose bunches are picked by hand then meticulously made into wine... Our identity is expressed through our wines which we want to showcase to the world. Reach other far off islands, sharing their authenticity in each country where our wines will be enjoyed...



Une Ile...

IGP ÎLE DE BEAUTÉ

- ❖ **UNE ILE, RED 2015**
Sciaccarellu
- ❖ **UNE ILE, ROSÉ 2017**
Niellucciu
- ❖ **UNE ILE, WHITE 2017**
Biancu Gentile



PRESS REVIEW



THE **TASTING** PANEL Wine Spectator Wine & Spirits

Jancis Robinson
JancisRobinson.com

LE GUIDE
HACHETTE
DES ROSÉS

JAMESUCKLING.COM 



❖ **James Suckling:** 92 points

Aromas of walnut, plum and berry with hints of dried strawberry follow through to a full to medium body, firm and lightly chewy tannins and a savory finish. A mineral and rock undertone on the close. Very Mediterranean in nature. Drink now or hold. (2014 vintage)

❖ **Wine Spectator Score:** 87 points

Slightly taut in feel, but pure, with a plum-skin edge framing violet, bitter cherry and iron notes. Might flesh out a touch with brief cellaring. Niellucciu and Syrah. Drink now through 2017. - JM

❖ **Jancis Robinson:** 15.5/20

Vintage 2015

❖ **James Suckling:** 91 points

A vivid and clean white with sliced green apple, pine needle and cement character. Medium body and bright acidity. Creamy texture. Made from vermentino. Drink now.

❖ **Wine Spectator Score:** 88 points

Fresh, with a good, racy edge to the mix of white peach, straw and, blanched almond notes. Shows good zip through the finish. Vermentino. Drink now. 2,833 cases made. -JM

❖ **Jancis Robinson:** 16/20

Vintage 2017



❖ **Guide Hachette Rosés 2017-2018:** ★★

[...] dévoile un bouquet intense et complexe, à la fois floral, fruité et exotique.

La bouche se révèle gourmande à souhait, franche en attaque, ronde et généreuse dans son développement, un brin plus stricte en finale. Un rosé solaire.

❖ **Wine Spectator Score:** 84 points

Soft, with light peach and strawberry notes, backed by an easy finish. Niellucciu. Drink now. 3,333 cases made. _JM

❖ **Jancis Robinson:** 16/20

Vintage 2017





❖ **Jancis Robinson:** 15/20
Vintage 2017

❖ **Wine Enthusiast:** 88 points
Vintage 2017

❖ **Jancis Robinson:** 15.5/20
Vintage 2015



❖ **The Tasting Panel Magazine:**
92 points

[...] this delicate, superbly balanced rosé not only exhibits freshly picked raspberries and strawberries, but a brilliant texture that allows one to feel the sheer minerals and softness of rose petals. Pink grapefruit and prickly pear add a memorable touch to the finish.

❖ **Wine Spectator Score:** 84 points

Has a plump feel, with modest intensity to the mix of peach and white cherry flavors. Offers an open, easy finish. Nielluccio and Syrah. Drink now. 15,000 cases made.—JM

❖ **Jancis Robinson:** 15/20
Vintage 2017

❖ **Wine Spectator Score:** 87 points

A lightly dusty frame surrounds a perfumed core of cherry and damson plum fruit, laced with a sandalwood hint and ending with a firm tea accent. Nielluccio and Merlot. Drink now. 8,330 cases made.—JM

❖ **Jancis Robinson:** 15/20

No oak. Pale crimson. Rather over-technical nose. Slightly pinched on the palate. Ungenerous - perhaps too young ?



❖ **Wine & Spirit Magazine :** 91 points

This takes the salty mineral flavors of vermentino and enriches them with a little chardonnay. The effect is at once mouthfilling and refreshing, lasting with delicate floral notes, as well as a firm lemony savor.

❖ **Wine Spectator Score:** 87 points

A hint of tangerine mingles with chamomile, straw and verbena notes, ending with a light whiff of almond on the slightly rustic finish. Vermentino and Chardonnay. Drink now. 8,665 cases made.—JM

❖ **Wine Enthusiast:** 88 points
Vintage 2017



❖ **James Suckling:** 91 points
A lovely, dense rosé here, showing intensity and beauty. Full to medium body. Flavorful finish. Drink now.

❖ **Jancis Robinson:** 16.5/20
Vintage 2017

❖ **Jancis Robinson:** 16/20
Vintage 2017

❖ **James Suckling:** 88 points
Pretty, lightly sweet muscat with limes and hints of spice and kiwis. Medium-bodied, dense and oily. Drink now.



❖ **James Suckling:** 90 points
Aromas of sour cherries with lemon-bush understones and a hint of orange peel. Full-bodied, round and rich, yet with lightly chewy tannins. Flavoured finish. Drink and enjoy.

❖ **James Suckling:** 91 points
Minerality and freshness to this delicious white sliced green-apple and lemon character and hints of stones. Medium body and a delicious finish. Elegant and refined. Drink now

❖ **Jancis Robinson:** 16/20
Vintage 2017



❖ **James Suckling:** 92 points
Interesting nose, offering apples, cooked pears and hints of apricots. Medium body, good concentration of fruit and a flavorful finish. Hint of bitter lemon, too. Drink now.



❖ **James Suckling:** 90 points

A layered and flavorful rosé with sliced peaches and a hint of iron on the nose and palate. Drink now.

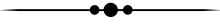
❖ **James Suckling:** 89 points

A layered and dense rosé with dried apples, peaches and hints of plums. Medium body. Simple finish. Drink now.

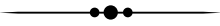
❖ **Wine Spectator Score:** 83 points

Light and fresh, with breezy white cherry and white raspberry fruit. Quick finish. Drink now. 200 cases imported.-JM





2018 REWARDS





CLOS POGGIALE AOP CORSE



❖ ROSÉ

GOLD MEDAL

- Concours Général Agricole

SILVER MEDAL

- Mundus Vini

BRONZE MEDAL

- Prix Plaisir Bettane+Desseauve

DOMAINE TERRA VECCHIA AOP CORSE



❖ RED

GOLD MEDAL

- Concours des vins ELLE à table

SILVER MEDAL

- Féminalises
- Vinales International

❖ ROSÉ

GOLD MEDAL

- Berliner Wein Trophy

SILVER MEDAL

- Concours Général Agricole
- Vinales National Excellence
- Vinales International
- Concours Mondial Bruxelles

❖ BLANC

SILVER MEDAL

- Concours des vins ELLE à table



DOMAINE TERRA VECCHIA - IGP ILE DE BEAUTÉ



❖ RED

SILVER MEDAL

- Concours Général Agricole
- Vinales International
- Féminalises

❖ ROSÉ

GOLD MEDAL

- Berliner Wein Trophy
- Vinales International

SILVER MEDAL

- Concours International de Bruxelles
- Concours des vins ELLE à table

❖ WHITE

GOLD MEDAL

- Challenge International du vin

BRONZE MEDAL

- Prix Plaisir Bettane+Desseauve
- Concours Général Agricole



DOMAINE TERRA VECCHIA GRAPE VARIETY - IGP ILE DE BEAUTÉ



❖ NIELLUCCIU RED

SILVER MEDAL
▪Prix Plaisir
Bettane+Desseave
BRONZE MEDAL
▪Concours Général
Agricole

❖ NIELLUCCIU ROSÉ

GOLD MEDAL
▪Berliner Wein Trophy
SILVER MEDAL
▪Concours Mondial
de Bruxelles

❖ SCIACCARELLU ROSÉ

GOLD MEDAL
▪Féminalises

❖ BIANCO GENTILE

SILVER MEDAL
▪Prix Plaisir
Bettane+Desseave
▪Concours Général
Agricole
▪Vinalies National
Excellence

❖ MUSCAT

BRONZE MEDAL
▪Prix Plaisir
Bettane+Desseave

❖ VERMENTINU

SILVER MEDAL
▪Challenge International
du Vin

DOMAINE TERRA VECCHIA UNE ILE - IGP ILE DE BEAUTÉ



❖ ROSÉ

SILVER MEDAL
▪Challenge International
du Vin

❖ WHITE

BRONZE MEDAL
▪Challenge International
du Vin



DOMAINE TERRA VECCHIA

IN FIGURES

- ❖ Organic production : 47ha have been harvested in organic this year and 23ha are in 2nd year of conversion.
- ❖ Clos Poggiale Production: 120,000 bottles per year
- ❖ Terra Vecchia Production: 1.2 million bottles per year
- ❖ Split of production by colour: 70 % rosés, 20 % reds, 10 % whites.
- ❖ Distribution:
 - 70 % French market, 50 % in Corsica
 - 30 % Export markets, available in 15 countries, top markets include Belgium, China, Japan and the UK.



Jean-François Renucci
CREATEUR-PRODUCTEUR

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